









EDUCATION

Music at Schools High School Education Music Business Training Professional Development







RECORDED

MUSIC ECOSYSTEM

How music impacts your city, town and place

by Sound Diplomacy



COMMUNITY ENGAGEMENT

Leadership
Public Spaces
Community Centers
Social Inclusion and Equity
Accessibility











MEDIA

PR Broadcasting Written Media Digital Media Advertising





GOVERNANCE

Arts Councils



COVID HAS NEGATIVELY IMPACTED MUSIC...

Live music, festivals and other spaces and places have been closed for months

Up-to \$10bn lost in sponsorships, according to World Economic Forum 37% of musicians in the UK (as an example) say they will leave the sector

Venues were the first to close and will be the last to reopen

85% drop in live music revenues worldwide

Growth in paid music streaming subscribers has flatlined

...AND THE NIGHT TIME ECONOMY

10,000 pubs & bars in the UK closed permanently in 2020

2.7m jobs at risk in the US in the creative and NTE sectors This is a 175% rise in net closures, compared to 2019

NTE businesses can be objected to before they open Oxford
Economics
predicts a loss of
406,000 jobs in
UK alone

Prevalence of freelancers and sole traders means many workers lack any support

INVESTING IN MUSIC & NTE CAN SPEED UP RECOVERY

5.4% increase in music copyright revenues in Q1 & 2 2020

For every £1 INVESTED in music, £4 IS GENERATED

Music consumption grew by 8.2% in 2020

The value of the music sector is still set to double, despite COVID according to Goldman Sachs

Over 100 cities around the world have developed music and NTE strategies since 2016

75+ cities in the world have Night Mayors, Managers & Advisors

THE NINE POINT PLAN:



1. Put artists to work: incentivise creation from crisis



2. Convert creativity into community investment vehicles



3. Create a city music registry



4. Start a cultural infrastructure plan



5. Create emergency preparedness plans (venue, event, city-wide)



6. Ensure music, arts and culture language is included in policy frameworks



7. Commit to genre agnosticism



8. Plan and develop a night time economy policy



9. Set-up city-wide artist compensation policies, music liaison services & fair play schemes

A FAILURE TO PLAN IS A PLAN TO FAIL

Cities need to map their music & NTE ecosystems

If we invest in music, we should be fair to ALL Genres.

Music must be involved in master planning

Everywhere can be a stage

All cities and places should have Night Time Mayors

We must understand the economic, social and cultural value of music in cities